## The Savings Banks Finance Group

The Savings Banks Finance Group is Germany's largest group of credit institutions. Its great strength lies in the Savings Banks' locally anchored business model and the close cooperation of its 490 member institutions in a strong group.

Together with its institutions and partner companies, the Savings Banks Finance Group comprehensively meets the financial needs of private customers and companies in Germany.

#### Proximity and responsibility

Savings Banks are generally institutions under public law with municipalities as their responsible public bodies. In accordance with the regional principle, they concentrate their presence and business activities in the area of their responsible public bodies. They are independent, managed locally and are committed to growth from their own resources. In order to maintain this, Savings Banks must operate sustainably and ensure long-term economic balance. For this reason, the profits generated by Savings Banks are used exclusively for the purpose of strengthening their equity capital and developing their home region.

#### **Branches**

14,560

14,520



**Employees** 

287,400° 280,500°



**Trainees**<sup>4</sup>

16,700

### Strong within the Group

The local anchoring of the Savings Banks within the financial group is complemented by cooperation throughout the association. This enables the institutions to specialise in a division of labour, thereby strengthening the performance of them all. The association thus makes a significant contribution to the Group's responsible and risk-conscious business policy. The Savings Banks' business model reflects their founding mission: to act locally and responsibly in close proximity to their customers.

# Market presence

Savings Banks Finance Group  Companies*  490			Branches <sup>6</sup> <b>14,560</b> <sup>1</sup> 14,520 <sup>2</sup>		28	Employees <sup>7</sup> <b>287,400</b> <sup>1,3</sup> 280,500 <sup>2,3</sup>			Business volume 8 <b>EUR 3,420 billior</b> EUR 3,290 billion <sup>2</sup>			
Savings Banks*									erman cl	ank earing ho	ouse	
348			(LBBW, B		esbank groups BayernLB, Helaba, NORD/LB, SaarLB) + n/Berliner Sparkasse				Assets under management <b>EUR 416 billion</b>			
Total assets Branches Employees		10,593	Total assets EUR 97				)     <b> </b>					
Landesbausparkassen (LBS)		Deut	tsche Lea	asing gr				lic direct irer groups				
Total assets Employees	New bu	Total assets New business volume Assets under management Employees			EUR 10.3 billion Gross			premium income EUR 23.4 billion yees				
Capital investment S companies		S-Kredi	S-Kreditpartner			S-Internationals			Factoring companies			
Total volume EUR 1.6 billion			ioEUR 11.4	4 billion				Annual turnoverEUR 46.5 billion Employees				
LBS real estate companies			Other leasing compa			D			OSV group Deutscher Parkassenverlag			
Brokered property volumeEUR 7.5 billion Employees578									rnover EUR 0.9 billion nployees2,764			
Finanz Informatik <sub>Employees</sub>	SIZ Employee	SIZ Employees			RATING /STEME	<sup>1</sup> Including foreign branches an Landesbanken. <sup>2</sup> Excluding foreign branches an Landesbanken. <sup>3</sup> Including 3,649 employees of other institutions. <sup>4</sup> The Savinos Banks Finance Gr		es and dom	estic and fore	ign subsidiari	es of the	
5,628 437			417			* The Savings Banks Finance Group.  3 Including associations and other institutions; figures rounded.  8 Branches/advisory centres.  7 Internal employees / external employees excluding part-time employees; figures rounded.  8 Business volume here = balance sheet total / portfolio volume / total assets / investment volume; figures rounded.						